



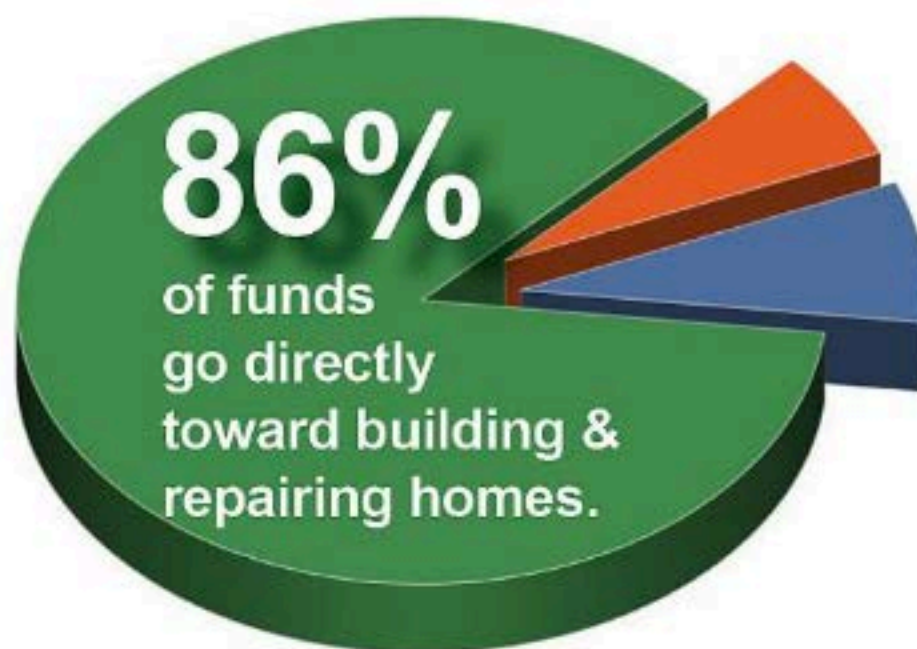
Our international headquarters in Americus



When you give your hard-earned dollars to charity, you want as much of that money as possible going directly to work in the field. I don't blame you because I feel the same way about my charitable donations.

One of the harsh realities of the nonprofit world is that delivering good programs requires a certain amount of administrative and fundraising expense. As a general rule, to be considered a charity that spends its money well, at least 66.6% of all donations should go directly toward programs that support the charity's mission.

I'm proud to report that The Fuller Center for Housing's independently conducted financial audit for fiscal year 2016 shows **86 percent of our expenditures going directly to program**, specifically building new homes and repairing existing ones here in the United States and around the world.



The No. 1 factor that makes this possible is generous people like you and partners such as New Story Charity, the United Church of Christ and many others who are determined to offer a hand-up to people in need but do not want to see their gifts wasted. The volunteers who work here in the U.S. and on Global Builders trips around the world also are included in this contingent of givers who make our success possible.

Another important factor is The Fuller Center's intentional focus on frugality in administration and fundraising costs. Though our work has grown immensely since Millard and Linda Fuller started this ministry in 2005, we remain content with the little house that was donated to us that year to serve as our headquarters. As you can see above, it's a cute little building and serves our small staff adequately.

We make the most of our facilities, our staff and our partnerships so that we can get the most out of your gifts. And because our administrative costs remain static, every extra dollar that comes in goes directly to program. While having program expenditures of 86 percent is excellent, we have faith that percentage will improve even more in the years to come.

[If you haven't already, I invite you to take a look at our updated case statement, which includes our latest expense and revenue numbers on page 8.](#)

We are proud to have partners like you in this ministry. If you would like to help us drive our program ratios even higher, [please click here to give.](#)

Thank you!

In Christian partnership,

A handwritten signature in black ink, appearing to read "David Snell".

David Snell, President,
[The Fuller Center for Housing](#)

Giving is easiest when you
join our Monthly Builders!